



CO-06 — Discount Policy and Exceptions

POLICY: NCR offers discounts to Solution Providers from Manufacturer Recommended Prices (“MRP”) on list prices published in NCR’s pricing bulletins and materials.

SCOPE: The Covered Offerings

1. Discount levels to a Solution Provider depend upon that Solution Provider’s tier status with NCR.
 - a. These tiers are determined according to NCR’s evaluation of the Solution Provider’s performance and commitment.
 - b. Documentation provided with a Solution Provider’s NCR Interact Agreement Attachment will normally call out discount levels, and is the controlling source for discount information.
 1. Any order where there is not at least one (1) POS terminal CPU/slice/controller for each lane of
2. NCR may also offer special discounts from time to time to Solution Providers via pricing or policy “Exceptions” to respond to volume, competitive or other special considerations.
 - a. For example, a Solution Provider may receive full discounts when full discounts would not normally apply due to a special business circumstance, or a special price or discount promotion that has ended might be extended for a Solution Provider with special considerations.
 - b. When an Exception has been granted, NCR will provide the written Exception document to the Solution Provider the conditions, process, scope and any limitations on the Exception.
 - i. The Solution Provider must sign and accept the Exception for it to be valid.
 - ii. The Solution Provider must attach a copy of the Exception to any orders to which the Exception is to be applied.